

## APPRAISER QUALIFICATIONS

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### SALVATORE DESIENA

McGrath & Company, Inc.  
P.O. Box 514, Fishkill NY 12524  
(914) 234-9332 |sal@mcgrathandco.com

## PROFESSIONAL LICENSES AND DESIGNATIONS

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<u>License</u>	<u>State</u>		<u>License No.</u>
State Certified General Appraiser	NY	Qualified to appraise all types of real property	46000051319
Supervisory Appraiser	NY	Qualified to supervise appraiser assistants	

## PROFESSIONAL EXPERIENCE

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McGrath & Company, Inc.	2009 – Present
	Over 15 years of experience in the industry, appraising office, retail, industrial, special use, and institutional properties in the Middle and Lower Hudson Valley Regions of New York State. Additional experience in tax certiorari, and market analysis.

## HIGHER EDUCATION

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University at Albany, SUNY	2005-2009
Major Area of Emphasis	Urban Studies & Planning
Minor Area of Emphasis	Geography

## APPRAISAL EDUCATION

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Appraisal Institute: Metro NY Chapter	<u>Course</u>	<u>No.</u>
	General Appraiser Market Analysis & Highest & Best Use	(G4)
	Real Estate Finance, Statistics and Valuation Modeling	(SMF)
	General Appraiser Sales Comparison Approach	(G5)
	General Appraiser Site Valuation and Cost Approach	(G6)
	General Appraiser Income Approach Part I & II	(G7)
	General Appraiser Report Writing and Case Studies	(G8)
	Fair Housing, Fair Lending and Environmental Issues	(GE1)
HP-12C Financial Calculator	(GE3)	
Appraisal Institute	<u>Course</u>	
	Appraising Automobile Dealerships	
	Analyzing Operating Expenses	
McKissock	<u>Course</u>	
	Market Disturbances-Appraisals in Atypical Markets and Cycles	
	Appraisal of Fast-Food Facilities	
	Appraisal of Land Subject to Ground Leases	
NYU Schack Institute of Real Estate	<u>Course</u>	<u>No.</u>
	Basic Appraisal Principles	(R5)
	Basic Appraisal Procedures	(R6)
	15-Hour Nation USPAP	
	Residential Market Analysis and Highest and Best Use	(R7)
	Residential Appraiser Site Valuation and Cost Approach	(R8)
	Residential Sales Comparison and Income Approach	(R9)
Residential Report Writing and Case Studies	(R19)	

NEW YORK STATE APPRAISER LICENSE

UNIQUE ID NUMBER 46000051319	State of New York Department of State DIVISION OF LICENSING SERVICES	FOR OFFICE USE ONLY Control No. 1530502
PURSUANT TO THE PROVISIONS OF ARTICLE 6E OF THE EXECUTIVE LAW AS IT RELATES TO R. E. APPRAISERS.		EFFECTIVE DATE MO. 11 DAY 28 YR. 22
DESIENA SALVATORE C/O MCGRATH AND COMPANY INC 1028 MAIN STREET FISHKILL, NY 12524		EXPIRATION DATE MO. 11 DAY 27 YR. 24
HAS BEEN DULY CERTIFIED TO TRANSACT BUSINESS AS A R. E. GENERAL APPRAISER		
In Witness Whereof, The Department of State has caused its official seal to be hereunto affixed. ROBERT J. RODRIGUEZ SECRETARY OF STATE		
DOS-1098 (Rev. 3/01)		